

# Financial Tear Sheet

### Corporate Profile

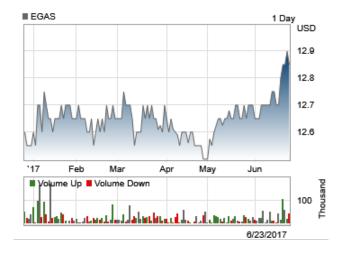
Gas Natural Inc. (NYSE MKT: EGAS), a holding company, distributes and sells natural gas to end-use residential, commercial and industrial customers. It distributes approximately 26 billion cubic feet of natural gas to approximately 68,000 customers through regulated utilities operating in Montana, Ohio, Pennsylvania, Maine, North Carolina and Kentucky. The Company's other operations include natural gas production and natural gas marketing. The Company's Montana public utility was originally incorporated in 1909. In October 2014, the Company announced the sale of its subsidiary, Energy West Wyoming, Inc., as well its Wyoming pipeline assets and related real estate, equipment and contracts. The divestiture is expected to close in mid-2015.

Gas Natural's strategy for growth is to expand throughput, particularly in the Maine and North Carolina markets, while looking for acquisitions that are either adjacent to its existing utilities or in under saturated markets. The company's common stock currently trades on the NYSE MKT under the ticker symbol "EGAS."

As a result of our success in strengthening our core business, we are now able to focus on our growth strategy, which includes the acquisition and expansion of our natural gas utility operations in small and emerging markets. We regularly evaluate gas utilities of varying sizes for potential acquisition. Our strategy for growth is to expand throughput in the Maine and North Carolina markets, while looking for acquisitions that are either adjacent to our existing utilities or in under-saturated markets.

Information contained herein contains some forward looking statements concerning the future and expectations of management. These statements are made in good faith and management believes they are reasonable representations of expected performance at the time this report was prepared. Actual results may vary from stated expectations due to a variety of factors. One such factor is the weather that has a direct impact on the company's weather sensitive sales. Another is the regulatory treatment provided by the three States in which the Company owns local distribution utilities.

#### Stock Performance



#### EGAS (Common Stock)

Exchange NYSE Amex (US Dollar) Price \$12.85 Change (%) **v** 0.05 (0.39%) Volume 41,439 52 Week Low \$6.83 Market Cap \$135,178,505 Rolling EPS 0.11 PE Ratio 116.818 Shares Outstanding10,519,728

Data as of 06/23/17 4:03 p.m. ET

### **Recent Headlines**

05/22/17 - 6:30 a.m.

Gas Natural Inc. Announces Quarterly Dividend

05/10/17 - 6:30 a.m.

Gas Natural Inc. Reports 2017 First Quarter Results

03/16/17 - 6:30 a.m.

Gas Natural Inc. Reports 2016 Fourth Quarter and Full

Year Results

## **SEC Filings**

Filing Date	Form
06/12/17	SC 13D
06/06/17	SC 13D/A
05/22/17	8-K
05/10/17	10-Q

# **Upcoming Events**

There are currently no events scheduled.

### Corporate Governance

Greg Osborne President and Chief Executive

Officer

James Sprague Vice President and Chief Financial

Officer

Kevin J. Degenstein Chief Operating Officer and Chief

Compliance Officer

Jed D. Henthorne Vice President of Administration

Christopher J. HubbertCorporate Secretary

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